Message Text

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PAGE 01 LUSAKA 02190 070929Z

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ACTION OPIC-12

INFO OCT-01 AF-10 ISO-00 AID-20 CIAE-00 COME-00 EB-11

FRB-02 INR-10 NSAE-00 TRSE-00 XMB-07 SPC-03 CIEP-02

LAB-06 SIL-01 OMB-01 /086 W $\,$

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FM AMEMBASSY LUSAKA

TO SECSTATE WASHDC 9596

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PASS OPIC, AID

E.O. 11652: N/A TAGS: EFIN, ZA

SUBJ: ENVIROTECH - FOREIGN GOVERNMENT APPROVAL

REF: STATE 234572

- 1. ATTEMPTING SECURE OFFICIAL READING ON ENVIROTECH APPLICATION.
- 2. OPIC AWARE, ENVIROTECH CASE NOT UNUSUAL. FROM PASST EXPERIENCE WE KNOW GRZ VERY RELUCTANT GIVE FGA FOR PROJECTS INVOLVING INTESTMENTS FROM RETAINED EARNINGS (E.G. CALTEX CASE). EXCEPTION IS PHELPS-DODGE APPLICATION (611-73-423) WHIC WE UNDERSTAND HAS BEEN APPROVED, BUT THIS IS SPECIAL CASE BECAUSE ZAMEFA SHARE-HOLDERS HAVE CONTRACTUAL OBLIGATION UNDER PROVISIONS OF PIONEER INDUSTRIES ACT TO REINVEST EARNINGS. REASON FOR GRZ RELUCTANCE NOT ENTIRELY CLEAR TO US AND WE HAVE FOUND ZAMBIANS AT WORKING LEVEL QUITE SENSITIVE TO INQUIRIES ABOUT ITS POLICY AND ACTIONS ON FGA'S.
- 3. ACTION RECOMMENDATION. BECAUSE GRZ INVESTMENT POLICY APPARENTLY IN PROCESS OF RE-DEFINITION WE WOULD LIKE TO EMPHASIS AND RESUBMIT EARLIER SUGGESTION FOR VISIT BY RANKING OPC REPRESENTATIVE. BELIEVE SUCH VISIT WOULD PROVIDE MUTUALLY BENEFICIAL LIMITED OFFICIAL USE

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PAGE 02 LUSAKA 02190 070929Z

OPPORTUNITY FOR DISCUSSION OF INVESTMENT POLICY AND PRACTICES

OF BOTH SIDES, CLARIFY OPIC OPERATIONS FOR ZAMBIANS, AND POSSIBLY INFLUENCE THEIR POLICY WITH PARTICULAR REFERENCE TO REINVEST-MENT. TIME COULD NOT BE BETTER THAN EARLY IN NEW YEAR. IN RECENT WEEKS GRZ HAS FINALLY BEGUN TO MOVE F FORWARD WITH DRAFT OF INVESTMENT CODE AND HAVE JUST REQUESTED FROM US LEGAL EXPERT TO ASSIST IN REVISION COMPANY LAW. BOTH PROJECTS GAVE US UNIQUE OPPORTUNITY WHICH WE FEEL WE SHOULD NOT MISS. WILKOWSKI

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Message Attributes

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